

#### COMMUNITY REINVESTMENT ACT NOTICE

Under the Federal Community Reinvestment Act (CRA), the Federal Deposit Insurance Corporation (FDIC) evaluates our record of helping to meet the credit needs of this community consistent with safe and sound operations. The FDIC also takes this record into account when deciding on certain applications submitted by us.

Your involvement is encouraged.

You are entitled to certain information about our operations and our performance under the CRA, including, for example, information about our branches, such as their locations and services provided at them; the public section of our most recent CRA Performance Evaluation, prepared by the FDIC; and comments received from the public relating to our performance in helping to meet community credit needs, as well as our responses to those comments. You may review this information today.

At least 30 days before the beginning of each quarter, the FDIC publishes a list of the banks that are scheduled for CRA examination in that quarter. This list is available from the Regional Director, Division of Supervision and Consumer Protection (DSC), FDIC, 1100 Walnut St., Suite 2100, Kansas City, Missouri 64106. You may send written comments about our performance in helping to meet community credit needs to Darin J. Johnson, President & CEO, Security State Bank, Box 68, Sutherland, Iowa 51058 and FDIC Regional Director. You may also submit comments electronically through the FDIC's Web site at <a href="https://www.fdic.gov/regulations/cra">www.fdic.gov/regulations/cra</a> (<a href="http://www.fdic./gov/regulations/cra">http://www.fdic./gov/regulations/cra</a>). Your letter, together with any response by us, will be considered by the FDIC in evaluating our CRA performance and may be made public.

You may ask to look at any comments received by the FDIC Regional Director. You may also request from the FDIC Regional Director an announcement of our applications covered by the CRA filed with the FDIC. We are an affiliate of Old O'Brien Banc Shares, a bank holding company. You may request from the Regional Director, Federal Reserve Bank of Kansas City, Missouri an announcement of applications covered by the CRA filed by bank holding companies.

# **NOTICE**

Upon request, disclosure statements regarding Security State Bank, Sutherland, Paullina, New Hampton, Elma and Frederika, Iowa may be obtained by requesting Information from:

> Darin J. Johnson, President & CEO Security State Bank P.O. Box 68 Sutherland, IA 51058 712-446-3324

# **Locations & Hours**

#### SUTHERLAND BRANCH

109 West 2nd Street P.O. Box 68 Sutherland, IA 51058 (712) 446-3324

#### **Lobby Hours:**

Monday - Thursday | 8:30am - 3:00pm Friday | 8:30am - 5:00pm

#### **Drive-Up Hours:**

Monday - Thursday | 8:00am - 4:00pm Friday | 8:00am - 5:00pm Saturday | 8:00am - 11:00am

#### FREDERIKA BRANCH

103 Third Street P.O. Box B Frederika, IA 50631 (319) 275-4301

#### **Lobby Hours:**

Monday - Thursday | 7:30am - 3:30pm Friday | 7:30am - 4:00pm Saturday | 7:30am - 10:00am

#### Drive-Up Hours:

Monday - Thursday | 7:30am - 3:30pm Friday | 7:30am - 4:00pm Saturday | 7:30am - 10:00am

ATM Available

#### PAULLINA BRANCH

305 East Grand P.O. Box 559 Paullina, IA 51046 (712) 949-3932

#### **Lobby Hours:**

Monday - Thursday | 8:30am - 3:00pm Friday | 8:30am - 5:00pm

#### **Drive-Up Hours:**

Monday - Thursday | 8:00am - 4:00pm Friday | 8:00am - 5:00pm

ATM Available

#### **ELMA BRANCH**

328 Main Street P.O. Box 357 Elma, IA 50628 (641) 393-2301

#### Lobby Hours:

Monday - Friday | 7:30am - 3:00pm

#### Drive-Up Hours:

Monday - Friday | 7:00am - 3:30pm Saturday | 7:30am - 10:00am

ATM Available

#### **NEW HAMPTON BRANCH**

922 West Milwaukee Street P.O. Box 549 New Hampton, IA 50659 (641) 229-8500

#### **Lobby Hours:**

Monday - Friday | 8:00am - 4:00pm

#### Drive-Up Hours:

Monday - Friday | 8:00am - 4:00pm ATM Available The main office of Security State Bank is located at:

Security State Bank 109 W. 2<sup>nd</sup> Street Sutherland, Iowa 51058

712-446-3324

This office is located in Census Tract Code 4904.00 And 4901.00,4902.00-O'Brien County; 802.00-Cherokee County; 804.00-Clay County

Sutherland Office Hours:

Lobby

Drive-Up

Monday-Thursday:

8:30am-3:00pm

8:00am-4:00pm

Friday:

8:30am-5:00pm

8:00am-5:00pm

Saturday:

Closed

8:00am-11:00am

The branch office of Security State Bank is located at:

Paullina Branch 305 E. Grand Paullina, Iowa 51046 712-949-3932

This office is located in Census Tract Code 4904.00 And 4901.00,4902.00-O'Brien County; 802.00-Cherokee County; 804.00-Clay County

Paullina Office Hours:

Lobby

Drive-Up

Monday-Thursday:

8:30am-3:00pm

8:00am-4:00pm

Friday:

8:30am-5:00pm

8:00am-5:00pm

Saturday:

Closed

Closed

The **branch office** of Security State Bank is located at:

New Hampton Branch
922 West Milwaukee Street
New Hampton, Iowa 50659
This office is located in Census Tract Code 0704.00

And 0701.00, 0702.00, 0703.00-Chickasaw County

New Hampton Office Hours:

Lobby and Drive-Up

Monday-Friday:

8:00am-4:00pm

Saturday:

Closed

The **branch office** of Security State Bank is located at:

Frederika Branch 103 Third Street Frederika, Iowa 50631

This office is located in Census Tract Code 45.00 And 44.00-Bremer County

Frederika Office Hours:

Lobby and Drive-Up

Monday-Thursday:

7:30am-3:30pm

Friday:

7:30am-4:00pm

Saturday:

7:30am-10:00am

The **branch office** of Security State Bank is located at:
Elma Branch
328 Main Street
Elma, IA 50628
641-393-2301
This office is located in Census Tract Code 9603.00-Howard County

Elma Office Hours:

Lobby

Drive-Up

Monday-Friday:

7:30am-3:00pm

7:00am-3:30pm

Saturday:

Closed

7:30am-10:00am

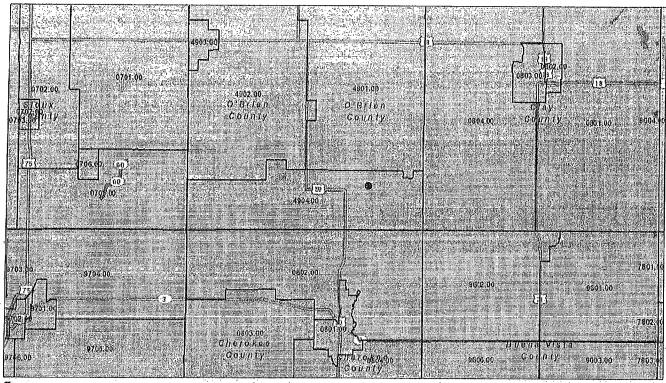
# COMMUNITY REINVESTMENT ACT ASSESSMENT AREA

# **Sutherland & Paullina**

Census Tracts 4901, 4902 and 4904 (O'Brien County), 802 (Cherokee County), and 804 (Clay County)

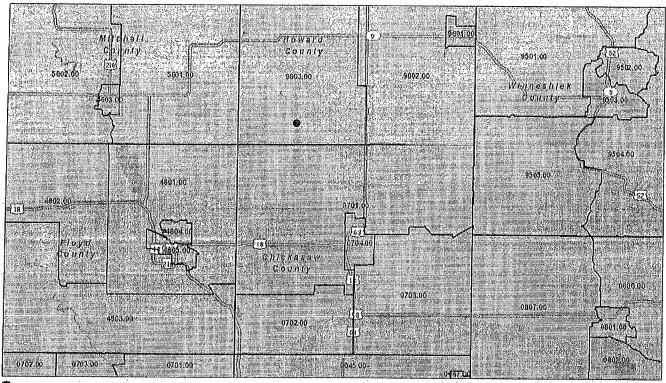
# Elma, New Hampton & Frederika

Census Tracts 9603 (Howard County), 5601 (Mitchell County), 701, 702, 703 and 704 (Chickasaw County), 44 and 45 (Bremer County)



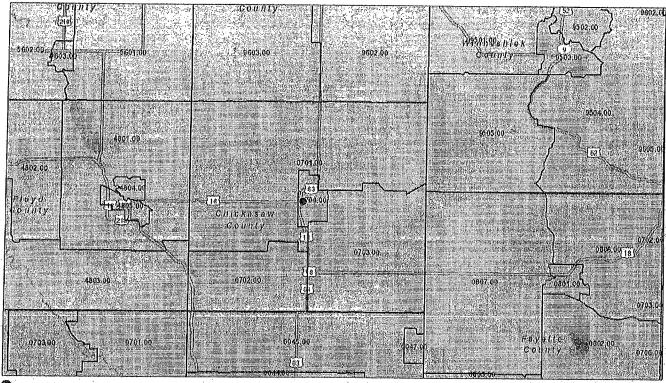
Matched Address: 109 W 2ND ST, BUTHERLAND, IA, 51958
MSA: NA - NA (Outside of MSA) || State: 19 - IOWA || County: 141 - O'BRIEN COUNTY || Tract Code: 4904.00

Selected Tract
MSA: || State: || County: || Tract Code:



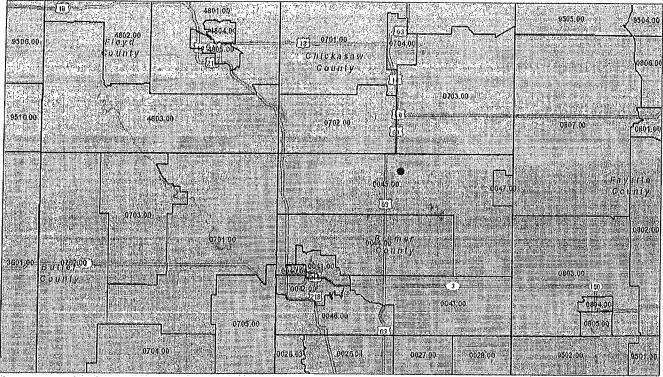
Malched Address: 328 MAIN ST, ELMA, IA, 50628
MSA: NA - NA (Outside of MSA) || State: 19 - IOWA || County; 089 - HOWARD COUNTY || Tract Code: 9603,00

Selected Track
MSA: || State: || County: || Track Code:



Matched Address: 922 W MILWAUKEE ST, NEW HAMPTON, IA, 50659
MSA: NA - NA (Quilaide of MSA) || State: 19 - IOWA || County: 037 - CHICKASAW COUNTY || Tract Code: 0704.00

Selected Tract
MSA: || State: || County: || Tract Code:



Matched Address: 103 3RD ST, FREDERIKA, IA, 50631
MSA: 47940 - WATERLOO-CEDAR FALLS, IA || State: 19 - IOWA || County: 017 - BREMER COUNTY || Tract Code: 0045.00

Selected Tract
MSA: || State: || County: || Tract Code:

	FRB District/ID_RSSD 7 / 4 County: O'BRIEN	425845	SECURITY STA Liquidity & Fund	ATE BANK; SUTHERLAN dingPage 10	D, IA		iquidity & Funding 2025 02:07:20 PM
Percent of Total Deposits Individ, Partnerships, and Corp. U.S. Govt, States & Political Sub in Comml Banks & Other Dep Inst. in Banks in Foreign Countries Foreign Govts and Official Inst. Total deposits	84.59 87 n.U.S. 15.41 11 n.U.S. 0.00 0 0.00 0 0.00 0	PG 5 PCT B 7.84 32 8 1.05 72 1 0.45 42 0.01 99 0.00 99	09/30/2024 3ANK PG 5 F 86.56 88.26 13.44 10.47 0.00 0.55 0.00 0.01 0.00 0.00 0.00 100.00	PCT BANK PG 39 84.26 88.2 66 15.74 10.4 40 0.00 0.5 99 0.00 0.0 99 0.00 100.0 89 100.00 100.0	5 PCT B4 4 30 84 4 74 15 69 39 6 11 99 6	03/31/2024 ANK PG 5 PCT 4.91 88.26 32 5.09 10.39 72 0.00 0.56 41 0.00 0.01 99 0.00 0.03 99 0.00 100.00 90	12/31/2023       BANK     PG 5     PCT       84.45     88.32     29       15.55     10.33     75       0.00     0.57     41       0.00     0.01     99       0.00     0.04     98       100.00     100.00     88
Domestic Demand Deposits Domestic Other Transaction Accts Domestic Nontransaction Accts Total Domestic Deposits Deposits in Foreign Offices Total Deposits	48.64 12 36.29 60 100.00 100 0.00 0	2.26 99 5 0.17 4 3 0.00 99 10 0.00 99	15.05 25.34 51.37 11.43 33.58 61.05 00.00 100.00 0.00 0.00 0.00 100.00	18 24.91 25.5 99 43.24 11.7 3 31.85 60.5 99 100.00 100.6 99 0.00 0.0 99 100.00 100.0	6 98 54 69 2 3 60 99 100 60 99 0	4.07     25.45     15       4.52     12.17     99       1.41     60.11     2       0.00     100.00     99       0.00     0.00     99       0.00     100.00     99	15.85 25.96 19 53.46 12.22 99 30.69 59.67 2 100.00 100.00 99 0.00 0.00 99 100.00 100.00 99
Liquidity/Funding Ratios Net Non Core Fund Dep \$250M Core Deposits Short Term Non Core Funding S.T Inv to S.T. Ncore Fund S.T. Asset to S.T. Liabilities Net S.T. Liabilities to Assets Net Loans & Leases to Deposits Net LN&LS to Core Deposits Brkr Dep Mat < 1 Yr to Brkr Deps Brokered Deposits to Deposits Listing Service Dep to Deposits List Service and Brkrd Dep to Dep Sec Bor + sec FFP to Tot Bor + FF Recip Brkrd Dep to Tot Brkrd Dep	65.14 75 14.07 10 26.76 111 165.38 108 -17.22 1 129.29 77 138.50 89 2.38 36 3.45 2 1.23 0 5 4.67 3 P 0.00 2	5.93 13 6 0.36 74 1 1.28 21 1 8.48 81 15 1.27 10 -1 7.98 99 13 9.64 95 13 6.39 18 2.37 70 0.29 86 3.300 72 2.06 83	23.28 7.32 55.94 74.69 13.41 10.68 17.75 101.58 54.12 103.67 13.84 2.09 33.86 78.64 37.63 90.54 0.00 34.78 0.09 2.84 0.96 0.35 1.05 3.58 0.00 8.60 0.00 5.92	88 17.02 7.7 17 70.35 75.2 70 11.85 10.6 13 32.55 95.2 80 167.56 101.4 13 -16.16 2.4 99 125.01 79.0 94 128.49 90.6 18 0.00 34.9 48 0.09 2.7 84 0.68 0.3 50 0.77 3.4 69 0.00 10.8 80 0.00 5.4	27 25 74 14 62 11 19 28 55 17 83 183 13 10 -15 19 99 11 10 91 12 13 18 94 17 48 83 48 14 83 49 2 12 66 0	1.32 6.68 65 4.05 75.67 37 0.10 10.42 54 7.13 108.95 40 7.57 106.66 85 9.14 1.63 8 6.59 77.83 98 1.09 88.98 88 4.16 37.10 61 1.39 2.82 56 1.46 0.33 86 2.86 3.55 60 0.00 12.61 62 0.00 5.13 82	9.06 7.26 54 75.63 76.02 43 8.64 10.10 45 73.42 108.18 55 188.12 107.36 84 -17.70 1.55 9 112.44 78.06 97 116.70 88.52 86 94.16 37.72 62 1.41 2.65 59 1.90 0.32 88 3.32 3.37 63 0.00 12.00 63 0.00 4.75 82
Total Deposits Individ, Partnerships, and Corp. U.S. Govt, States & Political Sub ir Comml Banks & Other Dep Inst. in Banks in Foreign Countries Foreign Govts and Official Inst. Total Deposits		255,866 46,628 0 0 0 302,494	244,; 37,9 282,;	953 0 0 0	244,716 45,721 0 0 0 290,437	259,111 46,041 0 0 0 305,152	253,576 46,708 0 0 0 300,284
Domestic Demand Deposits Domestic Other Transaction Accts Domestic Nontransaction Accts Total Domestic Deposits Deposits in Foreign Offices Total Deposits		45,586 147,142 109,766 302,494 N/A 302,494	42, 145, 94, 282, 1 282,	032 799 314 N/A	72,362 125,574 92,501 290,437 N/A 290,437	42,923 166,381 95,848 305,152 N/A 305,152	47,598 160,517 92,169 300,284 N/A 300,284
Other Liquidity/Funding Data Non Core Liabilities \$250M Short Term Non Core Funding Core Deposits Time Deps \$250M & Under Mat < 1 Time Deps \$250M & Under Mat < 1 Time Deps over \$250M Mat < 1 Yr Time Deps over \$250M Mat > 1 Yr Fed Home Loan Bor Mat < 1 Yr Other Borrowing Mat < 1 Year Other Borrowing Mat > 1 Year Secured Other Borrowings Federal Funds Purchased Listing Service Deposits		106,125 60,994 282,369 53,410 17,036 8,746 950 52,000 34,000 0 0	274, 50,6 7, 6,8 ( 49,0 42,0	846 588 681 120 846 632 000 000 0 0 0 0 0 0 720	77,867 47,601 282,570 48,469 6,487 6,601 1,018 41,000 29,000 0 0 0 0 1,979	63,324 40,060 293,828 50,676 7,566 6,060 1,016 30,000 22,000 0 0 0	54,975 33,039 289,309 47,801 7,311 6,039 688 23,000 21,000 0 0
Brokered Deposits Reciprocal Brokered Deposits		10,429		248 0	248	4,248 0	4,248

#### Financial Services offered by Security State Bank

Checking accounts

**Basic Checking** 

Regular Checking

Freedom Checking

**Business Regular Checking** 

Interest Bearing Checking accounts

Freedom Checking

Premium Freedom Checking

**Business Freedom Checking** 

Savings accounts

**Statement Savings accounts** 

Certificates of Deposit

Loans

Personal-Installment and Single Payment Loans

Auto Loans

Mobile Home Loans (not travel trailers)

Recreation Vehicle Loans

Agricultural-Livestock, Equipment, Feed, Seed, Operating, & Improvement

Non-Profit Organizations-Improvement, Equipment & Operating

Federally Insured SBA Loans

Federally Insured FHA Loans

Business-Equipment, Inventory, Floor Planning, Improvements,

Miscellaneous Expenses (Corporations)

**Burial Trusts** 

Individual Retirement Accounts

Health Savings Accounts

College Savings Plan Accounts

Trust Department

Automatic Loan Payments

Internet Banking

Mobile Banking/Mobile App with Mobile Deposit capabilities

Credit Cards-Personal and Merchant

**Debit Cards** 

Visa® Prepaid Gift Cards

Wire Transfers

U.S. Savings Bonds-Cashing

Money Orders

Safety Deposit Boxes

Notary Public

Printed Checks

Funds Transfers by Internet and Mobile Banking

Card Replacement Fee – per card	\$25
Account Research – per hour	\$25
Recurring Wire Transfer – per wire transfer	\$20
Non-Recurring Wire Transfer – per wire transfer	\$20
International Wire Transfer – per wire transfer	\$45
Garnishments and Levies	\$25
Notary Service	\$ <b>1</b>
Photo Copy of Check – per check	\$0.25
ACH Paper Return Items – per item	\$15
Initiate ACH Debit or Credit – per ACH file	\$3
Personal Money Orders	\$3 per money order
Non-Customer Check Cashing Under \$500	\$10
Non-Customer Check Cashing Over \$500	\$10
Stop Payment Fee (All Items) – per stop payment	\$15
Re-Issue Shazam Card – per card	\$25
Shazam Card Rush Fee – per card	\$100
Temporary Checks	\$3
Deposited Checks (On Us) Returned Unpaid – per check	\$3
Return Check Fee Foreign – per check	\$5
Collections Item – per item	\$10
Overdraft Fee (\$200 Daily Fee Cap, Fee applies whether created by Check, In Person Withdrawal, ATM Withdrawal or Other Electronic Means)	\$25 each check or Debit Paid
Returned Item Fee (\$200 Daily Fee Cap, Fee applies whether created by Check, In Person Withdrawal, ATM Withdrawal or Other Electronic Means)	\$25 each check or Debit
Statement Print Out – per statement	\$5
Account Closing Fee (If account closed within the first 60 days)	\$50
Cashier's Check (If issued per customer request)	\$5 per Cashier's Check
Gift Card Initial Purchase Fee – per gift card	\$4.95



# HOME MORTGAGE DISCLOSURE ACT NOTICE

The HMDA data about our residential mortgage lending are available online for review. The data show geographic distribution of loans and applications; ethnicity, race, sex, age, and income of applicants and borrowers; and information about loan approvals and denials. HMDA data for many other financial institutions are also available online. For more information, visit the Consumer Financial Protection Bureau's Web site (www.consumerfinance.gov/hmda).

# CRA PUBLIC FILE WRITTEN COMMENTS AND BRANCH LOCATIONS OPENED/CLOSED (including prior two calendar years)

Security State Bank has not received any public comments relating to the Bank's performance in helping to meet the community credit needs.

Security State Bank opened (acquired) the branch location at 103 Third Street, Frederika, IA 50631 effective January 29, 2022.

# PUBLIC DISCLOSURE

January 10, 2022

# COMMUNITY REINVESTMENT ACT PERFORMANCE EVALUATION

Security State Bank Certificate Number: 235

109 West Second Street Sutherland, Iowa 51058

Federal Deposit Insurance Corporation Division of Depositor and Consumer Protection Kansas City Regional Office

> 1100 Walnut Street, Suite 2100 Kansas City, Missouri 64106

This document is an evaluation of this institution's record of meeting the credit needs of its entire community, including low- and moderate-income neighborhoods, consistent with safe and sound operation of the institution. This evaluation is not, nor should it be construed as, an assessment of the financial condition of this institution. The rating assigned to this institution does not represent an analysis, conclusion, or opinion of the federal financial supervisory agency concerning the safety and soundness of this financial institution.

# **TABLE OF CONTENTS**

INSTITUTION RATING	1
DESCRIPTION OF INSTITUTION	1
DESCRIPTION OF ASSESSMENT AREAS	
SCOPE OF EVALUATION	2
CONCLUSIONS ON PERFORMANCE CRITERIA	3
DISCRIMINATORY OR OTHER ILLEGAL CREDIT PRACTICES REVIEW	5
Northwest Iowa Assessment Area – Full-Scope Review	5
Northeast Iowa Assessment Area – Full-Scope Review	8
APPENDICES	13
SMALL BANK PERFORMANCE CRITERIA	13
GLOSSARY	14

#### **INSTITUTION RATING**

#### INSTITUTION'S CRA RATING: This institution is rated Outstanding.

An institution in this group has an outstanding record of helping to meet the credit needs of its assessment areas, including low- and moderate-income neighborhoods, in a manner consistent with its resources and capabilities.

The following points summarize the bank's Community Reinvestment Act (CRA) performance.

- The loan-to-deposit ratio is more than reasonable given the institution's size, financial condition, and assessment areas' credit needs.
- A substantial majority of the small farm and small business loans reviewed were inside the assessment areas.
- The distribution of borrowers reflects excellent penetration among farms and businesses of different sizes.
- The assessment areas consist entirely of middle- and upper-income census tracts; therefore, the geographic distribution criterion was not evaluated.
- The bank did not receive any CRA-related complaints since the previous evaluation; therefore, this factor did not affect the rating.

#### **DESCRIPTION OF INSTITUTION**

Security State Bank is headquartered in Sutherland, Iowa, and operates in the northwestern and northeastern portions of Iowa. The bank is owned by Old O'Brien Banc Shares, Inc. The bank received a Satisfactory rating at its previous FDIC Performance Evaluation dated February 8, 2016, which was based on Interagency Small Institution Examination Procedures.

Security State Bank operates four full-service offices in Elma, New Hampton, Paullina, and Sutherland, Iowa. The Elma office was added when the bank merged with the former Peoples Savings Bank on July 1, 2019. The New Hampton office is also new, which was opened on March 30, 2020. The bank offers a variety of loan products, including agricultural, commercial, consumer, and home mortgage lending; primarily focusing on agricultural lending. The institution also provides a variety of deposit services including checking, savings, money market deposit accounts, and certificates of deposit. Alternative banking services include internet banking, mobile banking, and ATMs.

The bank's assets total approximately \$270.7 million as of September 30, 2021. As of the same date, loans totaled \$240.2 million and deposits totaled \$205.9 million. The loan portfolio is illustrated in the following table.

Loan Portfolio Distribution as of 09/30/21					
Loan Category	12,653 124,764 28,371 76,697 8,164	%			
Construction, Land Development, and Other Land Loans	0	0.0			
Secured by Farmland	95,293	39.7			
Secured by 1-4 Family Residential Properties	16,586	6.9			
Secured by Multifamily (5 or more) Residential Properties	232	0.1			
Secured by Nonfarm Nonresidential Properties	12,653	5.2			
Total Real Estate Loans	124,764	51.9			
Commercial and Industrial Loans	28,371	11.8			
Agricultural Production and Other Loans to Farmers	76,697	31.9			
Consumer Loans	8,164	3.4			
Obligations of State and Political Subdivisions in the U.S.	2,097	0.9			
Other Loans	152	0.1			
Lease Financing Receivable (net of unearned income)	0	0.0			
Less: Unearned Income	0	0.0			
Total Loans	240,245	100.0			
Source: Reports of Condition and Income					

Examiners did not identify any financial, legal, or other impediments that affect the bank's ability to meet the credit needs of the assessment areas.

# **DESCRIPTION OF ASSESSMENT AREAS**

The CRA requires each financial institution to define one or more assessment areas within which its performance will be evaluated. Security State Bank designated two assessment areas, which will be referred to as the Northwest Iowa Assessment Area and a Northeast Iowa Assessment Area. Both assessment areas are located within the nonmetropolitan area of Iowa. The Northeast Iowa Assessment Area is new since the prior evaluation. A description of each assessment area is presented later in the evaluation.

# **SCOPE OF EVALUATION**

### **General Information**

This evaluation covers the period from the prior evaluation dated February 8, 2016, to the current evaluation dated January 10, 2022. Examiners used Interagency Small Institution Examination Procedures, which includes a Lending Test, to evaluate Security State Bank's CRA performance. Refer to the Appendices later in the evaluation for a description of the criteria used to evaluate the bank's performance under the Lending Test. Examiners used full-scope examination procedures to assess the bank's performance in both assessment areas due to the level of the bank's operations in both areas and the Northeast Assessment Area is new since the previous evaluation. Examiners placed greater weight on the bank's performance in the Northwest Iowa Assessment Area since the majority of the bank's lending and deposit activities occurs in this area.

#### **Activities Reviewed**

The bank's primary credit product is small farm loans, followed by small business loans. This conclusion considered the bank's business strategy, the areas' credit needs, and the number and dollar volume of loans originated during the evaluation period. As of September 30, 2021, small farm lending represented 71.6 percent of the loan portfolio, and small business lending represented 17.0 percent of the loan portfolio. As a result, examiners reviewed small farm and small business loans to evaluate lending performance in both assessment areas. Conversely, home mortgage loans were excluded from this review due to the lower volume of originations compared to the other two loan products.

Examiners reviewed all small farm and small business loans originated from January 1, 2020, through December 31, 2020, that were outstanding at the time of the evaluation, as this time period was representative of the bank's lending activities during the entire evaluation period.

For the Lending Test, examiners reviewed all small farm and small business loans originated and still outstanding as of the review to assess the bank's performance under the Assessment Area Concentration criterion. Specifically, examiners reviewed 241 small farm loans totaling \$34.2 million, and 129 small business loans totaling \$14.3 million. To evaluate the Borrower Profile criterion, examiners reviewed a sample of small farm and small business loans extended inside the assessment areas from those universes. The samples included 55 small farm loans totaling \$7.4 million, and 47 small business loans totaling \$4.8 million. The 2020 D&B data provided a standard of comparison for the bank's small farm and small business lending performance.

The bank's record of originating small farm loans contributed significant weight to overall conclusions because of the higher volume of loans when compared to small business loans. While the number and dollar volume of loans are presented, examiners emphasized performance by number of loans because the number of loans is a better indicator of the number of farms and businesses served.

# **CONCLUSIONS ON PERFORMANCE CRITERIA**

#### LENDING TEST

Security State Bank demonstrated outstanding performance under the Lending Test. The bank's performance under the Loan-to-Deposit Ratio, Assessment Area Concentration, and Borrower Profile criteria provide support for this conclusion.

### Loan-to-Deposit Ratio

Security State Bank's loan-to-deposit ratio is more than reasonable given the institution's size, financial condition, and assessment areas' credit needs. As of September 30, 2021, Security State Bank ranked first in Iowa with the highest loan-to-deposit ratio of 115.5 percent. The bank's net loan-to-deposit ratio, calculated from Reports of Condition data, averaged 125.3 percent over the past 23 quarters from March 31, 2016, to September 30, 2021. Examiners compared Security State Bank's average net loan-to-deposit ratio to four other institutions. The comparable institutions were selected based on their asset size, geographic location, and lending focus. As shown in the following

table, Security State Bank's average net loan-to-deposit ratio significantly exceeded the ratios of the four comparable institutions, reflecting more than reasonable performance.

Loan-to-Deposit Ratio Comparison						
Bank	Total Assets as of 9/30/21 \$(000s)	Average Net Loan- to-Deposit Ratio (%)				
Security State Bank, Sutherland, Iowa	270,706	125.3				
United Community Bank, Milford, Iowa	257,288	95.7				
Farmers State Bank, Northwood, Iowa	214,713	60.4				
Northwestern Bank, Orange City, Iowa	254,309	96.3				
Savings Bank, Primghar, Iowa	238,408	92.1				
Source: Reports of Condition and Income 03/31/16 through 09/30/21	1					

#### **Assessment Area Concentration**

A substantial majority of small farm and small business loans reviewed, by number and dollar volume, were located inside the assessment areas. The following table provides details.

Loan Category	I	lumber (	of Loans			Dollar Amount of Loans \$(000s)					
	Insi	de	Outs	side	Total	Inside Outside		Total			
	#	%	#	%	#	\$	%	\$	%	\$(000s)	
Small Business	107	82.9	22	17.1	129	12,158	85.1	2,131	14.9	14,289	
Small Farm	215	89.2	26	10.8	241	30,381	88.9	3,791	11.1	34,172	
Total	322	87.0	48	13.0	370	42,539	87.8	5,922	12.2	48,461	

# **Geographic Distribution**

The assessment areas do not include any low- and moderate-income geographies, and a review of the Geographic Distribution criterion would not result in meaningful conclusions. Therefore, this criterion was not evaluated.

#### **Borrower Profile**

The distribution of borrowers reflects excellent penetration among farms and businesses of different sizes. Excellent performance was present in both assessment areas. Examiners focused on the percentage of small farm and small business loans to farms and businesses with revenues of \$1 million or less. Detailed discussion of the bank's performance is included in the applicable assessment area sections of the evaluation.

# Response to Complaints

The institution has not received any CRA-related complaints since the previous evaluation; therefore, this criterion did not affect the rating.

# DISCRIMINATORY OR OTHER ILLEGAL CREDIT PRACTICES REVIEW

The bank's compliance with the laws relating to discrimination and other illegal credit practices was reviewed, including the Fair Housing Act and the Equal Credit Opportunity Act. Examiners did not identify any discriminatory or other illegal credit practices.

# Northwest Iowa Assessment Area – Full-Scope Review

# DESCRIPTION OF INSTITUTION'S OPERATIONS IN NORTHWEST IOWA ASSESSMENT AREA

The Northwest Iowa Assessment Area is comprised of all of O'Brien County and portions of Cherokee County (census tract 802) and Clay County (census tract 804). The institution operates two full-service offices in this assessment area, which are located in the communities of Sutherland and Paullina. The Sutherland location serves as the bank's headquarters.

# **Economic and Demographic Data**

The following table illustrates select demographic characteristics of the assessment area.

Demographic Info	Demographic Information for the Northwest Iowa Assessment Area								
Demographic Characteristics	#	Low % of #	Moderate % of #	Middle % of #	Upper % of #	NA* % of #			
Geographies (Census Tracts)	5	0.0	0.0	80.0	20.0	0.0			
Population by Geography	14,656	0.0	0.0	79.9	20.1	0.0			
Housing Units by Geography	6,932	0.0	0.0	79.5	20.5	0.0			
Owner-Occupied Units by Geography	5,139	0.0	0.0	79.2	20.8	0.0			
Occupied Rental Units by Geography	1,081	0.0	0.0	79.0	21.0	0.0			
Vacant Units by Geography	712	0.0	0.0	82.6	17.4	0.0			
Businesses by Geography	1,327	0.0	0.0	80.1	19.9	0.0			
Farms by Geography	457	0.0	0.0	77.2	22.8	0.0			
Family Distribution by Income Level	4,090	11.2	17.1	25.8	45.9	0.0			
Household Distribution by Income Level	6,220	19.4	12.4	19.3	48.8	0.0			
Median Family Income Non-MSAs - IA		\$61,681	Median Housing Value		\$91,039				
	ĺ		Median Gross	Rent		\$565			
			Families Belo	w Poverty Le	vel	4.4%			

Source: 2015 ACS and 2020 D&B Data Due to rounding, totals may not equal 100.0%

(\*) The NA category consists of geographies that have not been assigned an income classification.

Data from the 2015 American Community Survey (ACS) reveals the assessment area population decreased by 235 residents since the 2010 U.S. Census, while the total number of housing units increased by 318 units.

The assessment area is rural and dependent on agriculture with 25.6 percent of the businesses operating in this industry according to 2020 D&B data. Additionally, 99.1 percent of those farms have gross annual revenues of \$1 million or less. The 2017 Census of Agriculture shows that area farms primarily raise grain and livestock. Livestock farmers typically raise hogs or cattle, while grain farmers primarily grow corn and soybeans. According to the 2017 Census of Agriculture, 58, 53, and 65 percent of the products sold in Cherokee, Clay, and O'Brien counties were livestock, and 42, 47, and 35 percent were crop, respectively. The average farm size in Cherokee, Clay, and O'Brien counties was 392, 460, and 359 acres, respectively, with farm size generally increasing across the assessment area since the 2012 Census of Agriculture.

According to 2020 D&B data, service industry businesses comprise 26.8 percent of businesses in the assessment area. Area businesses, like area farms, are predominantly small operations, with 90.5 percent of the farms and businesses operating from a single location, and 75.7 percent employing less than five employees.

Employment opportunities remain prevalent within or near the assessment area and account for the historically low unemployment levels during the vast majority of the evaluation period. Unemployment levels steadily declined until April 2020 when government officials mandated business closures to limit the spread of the Coronavirus Disease 2019 (COVID-19). Data from the U.S. Bureau of Labor and Statistics revealed that as of March 2020, the unemployment rate was 3.3, 3.6, and 2.7 percent for Cherokee, Clay, and O'Brien counties, respectively. This compared favorably to the state of Iowa rate at 3.5 percent and the national rate at 4.4 percent. As of April 2020, unemployment rates rose significantly to 7.9, 10.6, and 6.8 percent for Cherokee, Clay, and O'Brien counties, respectively. These high levels of unemployment began to fall after mandated business closures were lifted. As of September 2021, unemployment rates had fallen to levels experienced prior to the COVID-19 pandemic and were 2.2, 2.6, and 2.0 percent for Cherokee, Clay, and O'Brien counties, respectively.

#### Competition

The assessment area is moderately competitive for financial products and services. According to the FDIC Deposit Market Share data as of June 30, 2020, 11 financial institutions operated 15 branches in the assessment area. Of these institutions, Security State Bank ranked first with 25.1 percent of the deposits. Agricultural financing competition also comes from non-bank entities with options for operating, machinery, and land loans.

# **Credit Needs**

Considering information from bank management and demographic and economic data, examiners determined that agricultural loans represent the primary credit need for the assessment area. Small business and home mortgage lending demand and opportunities are also available throughout the assessment area.

# CONCLUSIONS ON PERFORMANCE CRITERIA IN NORTHWEST IOWA ASSESSMENT AREA

#### LENDING TEST

Security State Bank demonstrated strong performance under the Lending Test in the Northwest Iowa Assessment Area. Strong performance under the Borrower Profile criterion supports this conclusion.

# **Geographic Distribution**

The assessment area does not include any low- and moderate-income geographies, and a review of the Geographic Distribution criterion would not result in meaningful conclusions. Therefore, this criterion was not evaluated

#### **Borrower Profile**

The distribution of borrowers reflects excellent penetration among farms and businesses of different sizes. Although the bank's small business performance was reasonable, the bank's small farm lending performance is the primary driver for this conclusion.

#### Small Farm Loans

The distribution of borrowers reflects excellent penetration among farms of different sizes. As shown in the following table, the bank's performance of lending to farms with revenues of \$1 million or less was comparable to D&B data in this same revenue category. With all but one sampled small farm loan originated to farms with revenues of \$1 million or less, the bank's performance is excellent based on the substantial volume of loans, by number and dollar volume, extended to this group of farms.

Distribution of Small Farm Loans by Gross Annual Revenue Category  Northwest Iowa Assessment Area							
% of Farms	#	%	\$(000s)	%			
99.1	28	96.6	3,947	97.5			
0.2	1	3.4	100	2.5			
0.7	0	0.0	0	0.0			
100.0	29	100.0	4,047	100.0			
	Northwes  % of Farms  99.1  0.2  0.7	Northwest Iowa Assess       % of Farms     #       99.1     28       0.2     1       0.7     0       100.0     29	Northwest Iowa Assessment Area           % of Farms         #         %           99.1         28         96.6           0.2         1         3.4           0.7         0         0.0           100.0         29         100.0	Northwest Iowa Assessment Area         % of Farms         #         %         \$(000s)           99.1         28         96.6         3,947           0.2         1         3.4         100           0.7         0         0.0         0           100.0         29         100.0         4,047			

#### Due to rounding, totals may not equal 100.0%

#### Small Business Loans

The distribution of sampled small business loans reflects reasonable penetration of loans to businesses with revenues of \$1 million or less. As shown in the following table, the bank's small business lending performance lagged D&B data in this revenue category. However, the demographic data includes all small businesses, including those small businesses that do not have borrowing needs. Considering this along with the bank's performance of making a majority of its small business loans to small businesses, the bank's performance is reasonable.

Distribution of Small Business Loans by Gross Annual Revenue Category  Northwest Iowa Assessment Area							
% of Businesses	#	%	\$(000s)	%			
83.0	7	58.3	698	56.3			
4.9	5	41.7	542	43.7			
12.1	0	0.0	0	0.0			
100.0	12	100.0	1,240	100.0			
	Northwest	Northwest Iowa Assess           % of Businesses         #           83.0         7           4.9         5           12.1         0	Northwest Iowa Assessment Area           % of Businesses         #         %           83.0         7         58.3           4.9         5         41.7           12.1         0         0.0	Northwest Iowa Assessment Area         % of Businesses         # %         \$(000s)           83.0         7         58.3         698           4.9         5         41.7         542           12.1         0         0.0         0			

Source: 2020 D&B Data, Bank Data.
Due to rounding, totals may not equal 100.0%

# Northeast Iowa Assessment Area – Full-Scope Review

# DESCRIPTION OF INSTITUTION'S OPERATIONS IN NORTHEAST IOWA ASSESSMENT AREA

The Northeast Iowa Assessment Area is comprised of all Chickasaw County and portions of Howard County (census tract 9603), and Mitchell County (census tract 5601). The institution operates two full-service offices in this assessment area, which are located in the communities of Elma and New Hampton. As noted previously, the Northeast Iowa Assessment Area is new since the prior evaluation.

# **Economic and Demographic Data**

The following table illustrates select demographic characteristics of the assessment area.

Demographic Information for the Northeast Iowa Assessment Area							
Demographic Characteristics	#	Low % of #	Moderate % of #	Middle % of #	Upper % of #	NA* % of #	
Geographies (Census Tracts)	6	0.0	0.0	100.0	0.0	0.0	
Population by Geography	18,557	0.0	0.0	100.0	0.0	0.0	
Housing Units by Geography	8,344	0.0	0.0	100.0	0.0	0.0	
Owner-Occupied Units by Geography	6,216	0.0	0.0	100.0	0.0	0.0	
Occupied Rental Units by Geography	1,533	0.0	0.0	100.0	0.0	0.0	
Vacant Units by Geography	595	0.0	0.0	100.0	0.0	0.0	
Businesses by Geography	1,556	0.0	0.0	100.0	0.0	0.0	
Farms by Geography	469	0.0	0.0	100.0	0.0	0.0	
Family Distribution by Income Level	5,144	18.1	19.8	24.7	37.5	0.0	
Household Distribution by Income Level	7,749	23.7	17.1	19.5	39.7	0.0	
Median Family Income Non-MSAs - IA		\$61,681	Median Housi	ng Value		\$99,125	
			Median Gross	Rent		\$550	
			Families Belo	w Poverty Le	vel	5.4%	

Source: 2015 ACS and 2020 D&B Data Due to rounding, totals may not equal 100.0%

(\*) The NA category consists of geographies that have not been assigned an income classification.

The 2015 ACS data reveals the assessment area population increased by 28 residents since the 2010 U.S. Census, while the total number of housing units decreased by 24 units.

The assessment area is a mixture of rural and urban. The area's economy is influenced by agriculture with 23.2 percent of the businesses operating in this industry according to 2020 D&B data. Additionally, 99.1 percent of those farms have gross annual revenues of \$1 million or less. The 2017 Census of Agriculture shows that area farms primarily raise grain and livestock. Livestock farmers typically raise hogs or cattle, while grain farmers primarily grow corn and soybeans. According to the 2017 Census of Agriculture, 51, 48, and 52 percent of the products sold in Chickasaw, Howard, and Mitchell counties were livestock, and 49, 52, and 48 percent were crop, respectively. The average farm size in Chickasaw, Howard, and Mitchell counties was 301, 340, and 367 acres, respectively, with farm size generally increasing across the assessment area since the 2012 Census of Agriculture.

According to 2020 D&B data, service industry businesses comprise 26.8 percent of businesses in the assessment area. Area businesses, like area farms, are predominantly small operations, with 91.6 percent of the farms and businesses operating from a single location, and 71.6 percent employing less than five employees.

Employment opportunities remain prevalent within or near the assessment area and account for the historically low unemployment levels during the vast majority of the evaluation period. Unemployment levels steadily declined until April 2020 when government officials mandated business closures to limit the spread of COVID-19. Data from the U.S. Bureau of Labor and Statistics revealed that as of March 2020, the unemployment rate was 4.4, 4.3, and 2.7 percent for Chickasaw, Howard, and Mitchell counties, respectively. This compared similarly to the state of Iowa rate at 3.5 percent and the national rate at 4.4 percent. As of April 2020, unemployment rates rose significantly to 12.4, 11.2, and 8.0 percent for Chickasaw, Howard, and Mitchell counties, respectively. These high levels of unemployment began to fall after mandated business closures were lifted. As of September 2021, unemployment rates had fallen to levels experienced prior to the COVID-19 pandemic and were 2.5, 2.2, and 1.9 percent for Chickasaw, Howard, and Mitchell counties, respectively.

#### **Competition**

The assessment area is moderately competitive for financial products and services. According to the FDIC Deposit Market Share data as of June 30, 2020, 10 financial institutions operated 14 branches in the assessment area. Of these institutions, Security State Bank ranked seventh with 5.6 percent of the deposits. Agricultural financing competition also comes from non-bank entities with options for operating, machinery, and land loans.

#### **Community Contact**

As part of the evaluation process, examiners contact third parties active in the assessment area to assist in identifying the area's credit needs. This information helps determine whether local financial institutions are responsive to those needs. It also shows what credit opportunities are available.

Examiners contacted a representative of a government entity that is familiar with the area's development needs and initiatives. The contact noted that the local economy was relatively strong and had returned to the low unemployment levels experienced prior to the pandemic. The contact identified agricultural, business, and home mortgage lending as the area's greatest credit needs. Finally, the contact indicated that financial institutions have been responsive and meet the assessment area's credit needs.

# **Credit Needs**

Considering information from the community contact, bank management, and demographic and economic data, examiners determined that agricultural and small business loans represent the primary credit needs for the assessment area. Home mortgage lending demand and opportunity are also available throughout the assessment area.

# CONCLUSIONS ON PERFORMANCE CRITERIA IN NORTHEAST IOWA ASSESSMENT AREA

#### LENDING TEST

Security State Bank demonstrated strong performance under the Lending Test in the Northeast Iowa Assessment Area. Strong performance under the Borrower Profile criterion supports this conclusion.

# **Geographic Distribution**

The assessment area does not include any low- and moderate-income geographies, and a review of the Geographic Distribution criterion would not result in meaningful conclusions. Therefore, this criterion was not evaluated.

# **Borrower Profile**

The distribution of borrowers reflects excellent penetration among farms and businesses of different sizes. Although the bank's small business lending performance was reasonable, the bank's excellent small farm lending performance is the primary driver for this conclusion.

#### Small Farm Loans

The distribution of borrowers reflects excellent penetration among farms of different sizes. As shown in the following table, the bank's performance of lending to farms with revenues of \$1 million or less was comparable to D&B data in this same revenue category. With all but one sampled small farm loan originated to farms with revenues of \$1 million or less, the bank's performance is excellent based on the substantial volume of loans, by number and dollar volume, extended to this group of farms.

Distribution of Small Farm Loans by Gross Annual Revenue Category  Northeast Iowa Assessment Area								
Gross Revenue Level	% of Farms	#	%	\$(000s)	0/0			
<=\$1,000,000	99.1	25	96.2	3,392	99.7			
>\$1,000,000	0.6	1	3.8	10	0.3			
Revenue Not Available	0.2	0	0.0	0	0.0			
Total	100.0	26	100.0	3,402	100.0			

# Small Business Loans

The distribution of sampled small business loans reflects reasonable penetration of loans to businesses with revenues of \$1 million or less. As shown in the following table, the bank's small business lending performance lagged D&B data in this revenue category. However, the demographic data includes all small businesses, including those small businesses that do not have borrowing needs. Considering this along with the bank's performance of making a majority of its small business loans to small businesses, the bank's performance is reasonable.

Distribution of Small Business Loans by Gross Annual Revenue Category  Northeast Iowa Assessment Area							
% of Businesses	#	%	\$(000s)	%			
84.4	24	68.6	1,375	38.6			
5.3	11	31.4	2,183	61.4			
10.3	0	0.0	0	0.0			
100.0	35	100.0	3,558	100.0			
	Northeast           % of Businesses           84.4           5.3           10.3	Northeast Iowa Assessi       % of Businesses     #       84.4     24       5.3     11       10.3     0       100.0     35	Northeast Iowa Assessment Area           % of Businesses         #         %           84.4         24         68.6           5.3         11         31.4           10.3         0         0.0           100.0         35         100.0	Northeast Iowa Assessment Area       % of Businesses     #     %     \$(000s)       84.4     24     68.6     1,375       5.3     11     31.4     2,183       10.3     0     0.0     0       100.0     35     100.0     3,558			

Source: 2020 D&B Data, Bank Data. Due to rounding, totals may not equal 100.0%

# **APPENDICES**

# SMALL BANK PERFORMANCE CRITERIA

# **Lending Test**

The Lending Test evaluates the bank's record of helping to meet the credit needs of its assessment area(s) by considering the following criteria:

- 1) The bank's loan-to-deposit ratio, adjusted for seasonal variation, and, as appropriate, other lending-related activities, such as loan originations for sale to the secondary markets, community development loans, or qualified investments;
- 2) The percentage of loans, and as appropriate, other lending-related activities located in the bank's assessment area(s);
- 3) The geographic distribution of the bank's loans;
- 4) The institution's record of lending to and, as appropriate, engaging in other lending-related activities for borrowers of different income levels and businesses and farms of different sizes; and
- 5) The bank's record of taking action, if warranted, in response to written complaints about its performance in helping to meet credit needs in its assessment area(s).

#### **GLOSSARY**

**Aggregate Lending:** The number of loans originated and purchased by all reporting lenders in specified income categories as a percentage of the aggregate number of loans originated and purchased by all reporting lenders in the metropolitan area/assessment area.

American Community Survey (ACS): A nationwide United States Census survey that produces demographic, social, housing, and economic estimates in the form of five year estimates based on population thresholds.

**Area Median Income:** The median family income for the MSA, if a person or geography is located in an MSA; or the statewide nonmetropolitan median family income, if a person or geography is located outside an MSA.

**Assessment Area:** A geographic area delineated by the institution under the requirements of the Community Reinvestment Act.

Census Tract: A small, relatively permanent statistical subdivision of a county or equivalent entity. The primary purpose of census tracts is to provide a stable set of geographic units for the presentation of statistical data. Census tracts generally have a population size between 1,200 and 8,000 people, with an optimum size of 4,000 people. Census tract boundaries generally follow visible and identifiable features, but they may follow nonvisible legal boundaries in some instances. State and county boundaries always are census tract boundaries.

Combined Statistical Area (CSA): A combination of several adjacent metropolitan statistical areas or micropolitan statistical areas or a mix of the two, which are linked by economic ties.

**Consumer Loan(s):** A loan(s) to one or more individuals for household, family, or other personal expenditures. A consumer loan does not include a home mortgage, small business, or small farm loan. This definition includes the following categories: motor vehicle loans, credit card loans, home equity loans, other secured consumer loans, and other unsecured consumer loans.

Core Based Statistical Area (CBSA): The county or counties or equivalent entities associated with at least one core (urbanized area or urban cluster) of at least 10,000 population, plus adjacent counties having a high degree of social and economic integration with the core as measured through commuting ties with the counties associated with the core. Metropolitan and Micropolitan Statistical Areas are the two categories of CBSAs.

**Family:** Includes a householder and one or more other persons living in the same household who are related to the householder by birth, marriage, or adoption. The number of family households always equals the number of families; however, a family household may also include non-relatives living with the family. Families are classified by type as either a married-couple family or other family. Other family is further classified into "male householder" (a family with a male householder and no wife present) or "female householder" (a family with a female householder and no husband present).

**FFIEC-Estimated Income Data:** The Federal Financial Institutions Examination Council (FFIEC) issues annual estimates which update median family income from the metropolitan and nonmetropolitan areas. The FFIEC uses American Community Survey data and factors in information from other sources to arrive at an annual estimate that more closely reflects current economic conditions.

**Full-Scope Review:** A full-scope review is accomplished when examiners complete all applicable interagency examination procedures for an assessment area. Performance under applicable tests is analyzed considering performance context, quantitative factors (e.g, geographic distribution, borrower profile, and total number and dollar amount of investments), and qualitative factors (e.g, innovativeness, complexity, and responsiveness).

**Geography:** A census tract delineated by the United States Bureau of the Census in the most recent decennial census.

Home Mortgage Disclosure Act (HMDA): The statute that requires certain mortgage lenders that do business or have banking offices in a metropolitan statistical area to file annual summary reports of their mortgage lending activity. The reports include such data as the race, gender, and the income of applicants; the amount of loan requested; and the disposition of the application (approved, denied, and withdrawn).

**Home Mortgage Loans:** Includes closed-end mortgage loans or open-end line of credits as defined in the HMDA regulation that are not an excluded transaction per the HMDA regulation.

**Housing Unit:** Includes a house, an apartment, a mobile home, a group of rooms, or a single room that is occupied as separate living quarters.

**Limited-Scope Review:** A limited-scope review is accomplished when examiners do not complete all applicable interagency examination procedures for an assessment area. Performance under applicable tests is often analyzed using only quantitative factors (e.g, geographic distribution, borrower profile, total number and dollar amount of investments, and branch distribution).

**Low-Income:** Individual income that is less than 50 percent of the area median income, or a median family income that is less than 50 percent in the case of a geography.

**Market Share:** The number of loans originated and purchased by the institution as a percentage of the aggregate number of loans originated and purchased by all reporting lenders in the metropolitan area/assessment area.

**Median Income:** The median income divides the income distribution into two equal parts, one having incomes above the median and other having incomes below the median.

**Metropolitan Division (MD):** A county or group of counties within a CBSA that contain(s) an urbanized area with a population of at least 2.5 million. A MD is one or more main/secondary

counties representing an employment center or centers, plus adjacent counties associated with the main/secondary county or counties through commuting ties.

**Metropolitan Statistical Area (MSA):** CBSA associated with at least one urbanized area having a population of at least 50,000. The MSA comprises the central county or counties or equivalent entities containing the core, plus adjacent outlying counties having a high degree of social and economic integration with the central county or counties as measured through commuting.

**Middle-Income:** Individual income that is at least 80 percent and less than 120 percent of the area median income, or a median family income that is at least 80 and less than 120 percent in the case of a geography.

**Moderate-Income:** Individual income that is at least 50 percent and less than 80 percent of the area median income, or a median family income that is at least 50 and less than 80 percent in the case of a geography.

**Multi-family:** Refers to a residential structure that contains five or more units.

**Nonmetropolitan Area** (also known as **non-MSA):** All areas outside of metropolitan areas. The definition of nonmetropolitan area is not consistent with the definition of rural areas. Urban and rural classifications cut across the other hierarchies. For example, there is generally urban and rural territory within metropolitan and nonmetropolitan areas.

Owner-Occupied Units: Includes units occupied by the owner or co-owner, even if the unit has not been fully paid for or is mortgaged.

Rated Area: A rated area is a state or multistate metropolitan area. For an institution with domestic branches in only one state, the institution's CRA rating would be the state rating. If an institution maintains domestic branches in more than one state, the institution will receive a rating for each state in which those branches are located. If an institution maintains domestic branches in two or more states within a multistate metropolitan area, the institution will receive a rating for the multistate metropolitan area.

Rural Area: Territories, populations, and housing units that are not classified as urban.

**Small Business Loan:** A loan included in "loans to small businesses" as defined in the Consolidated Report of Condition and Income (Call Report). These loans have original amounts of \$1 million or less and are either secured by nonfarm nonresidential properties or are classified as commercial and industrial loans.

**Small Farm Loan:** A loan included in "loans to small farms" as defined in the instructions for preparation of the Consolidated Report of Condition and Income (Call Report). These loans have original amounts of \$500,000 or less and are either secured by farmland, including farm residential and other improvements, or are classified as loans to finance agricultural production and other loans to farmers.

**Upper-Income:** Individual income that is 120 percent or more of the area median income, or a median family income that is 120 percent or more in the case of a geography.

**Urban Area:** All territories, populations, and housing units in urbanized areas and in places of 2,500 or more persons outside urbanized areas. More specifically, "urban" consists of territory, persons, and housing units in places of 2,500 or more persons incorporated as cities, villages, boroughs (except in Alaska and New York), and towns (except in the New England states, New York, and Wisconsin).

"Urban" excludes the rural portions of "extended cities"; census designated place of 2,500 or more persons; and other territory, incorporated or unincorporated, including in urbanized areas.